

FINANCIAL STATEMENTS

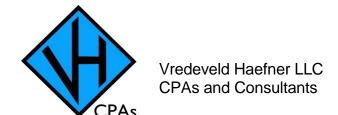


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INDEPENDENT AUDITORS' REPORT

January 24, 2019

Members of the Council Board Grand Valley Metropolitan Council Grand Rapids, Michigan

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund and the aggregate remaining fund information of Grand Valley Metropolitan Council (the Council), as of and for the year ended September 30, 2018, and the related notes to the financial statements, which collectively comprise the Council's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund and the aggregate remaining fund information of Grand Valley Metropolitan Council as of September 30, 2018, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 7 and the budgetary comparison information on pages 25 through 27 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Council's basic financial statements. The supplementary information is presented for purposes of additional analysis and are not a required part of the basic financial statements.

The supplementary information is the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 24, 2019, on our consideration of the Council's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Council's internal control over financial reporting and compliance.

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MANAGEMENT'S DISCUSSION AND ANALYSIS

Management's Discussion and Analysis

About the Council

Grand Valley Metropolitan Council (the Council) serves local units of government in the West Michigan area in different facets of transportation planning, environmental programs as well as with a Regional Geographic Information System Agency (REGIS). The Council was established in 1990 under Public Act 292 of the Michigan Public Acts of 1989. The Council is governed by a board appointed by participating municipalities.

Financial Highlights

GVMC

- Member dues were frozen at prior year levels for yet another year. GVMC is now fiscally sustainable to provide continuation of services in case of unforeseen economic issues. Careful planning and budgeting continues to provide an increase in the fund balance.
- Staffing costs and fringes continued to be monitored; planned staffing levels are adequate for the current services being provided.
- The transportation improvement program resulted in 115 projects being obligated for a total federal amount of over \$160 million coming to the Council service area.
- GVMC facilitated Governor Snyder's Regional Prosperity Initiative for West Michigan collaboration efforts for the final year. It has now been transferred to the West Michigan Shoreline Regional Development Commission.
- GVMC facilitated the Asset Management Pilot Program to coordinate Asset Management Data in West Michigan with funds being carried forward to continue this initiative in the next fiscal year.
- The GVMC Van provided contract work assessing road conditions for two local units of government outside of the MPO region.

REGIS

- The Regis member dues were frozen at prior year levels reflecting rate structure change in the prior fiscal year providing continuity and methodology for annual dues.
- All REGIS systems continue to provide solid system performance with zero down time for this fiscal year.
- REGIS was involved in the Asset Management Pilot Initiative coordinating and detailing data for Asset Management within West Michigan. Revenue from this initiative was \$121,428.59 to Regis.
- For the first time in the history of Regis, GVMC was the 2nd largest Regis customer in 2018.
- GVMC/REGIS formed and administers the West Michigan GIS Users Group which has over 30
 members from the public and private sectors. The group works together to share information,
 training best practices in GIS.
- Continuing to serve with increased collaboration the 19 member communities as a single source GIS provider.
- For the second year in a row, a Regis member rebate was done. This year's total was \$150,000.

Environmental

- Member dues were frozen at prior year levels for another year.
- Increased Environmental programs with several new grants and new service initiatives.
- Grant revenue was over \$650,000.
- Continued to maintain the MS 4 permits for all member communities and working with the State of Michigan to approve all permits.
- SAW Grant permitted the back-billing for time that was worked prior to the actual grant award which resulted in an additional \$180,000 for these services.
- Coordinated with the Transportation Department to assist with the Clean Air Action initiative and also Land Use Planning.
- Many additional grants and opportunities continue to come and staffing levels has increased to 3 full time, 2 part time, and 2 interns to meet the necessary demands of the grants.

Overview of the Financial Statements

This discussion and analysis is intended to serve as an introduction to the Council's basic financial statements. The Council's basic financial statements comprise three components: 1) Government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements.

Government-wide Financial Statements

The *Government-wide financial statements* are designed to provide readers with a broad overview of the Council's finances, in a manner similar to a private-sector business.

The *statement of net position* presents information on all of the Council's assets and liabilities, with the difference between the two reported as *net position*. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the Council is improving or deteriorating.

The statement of activities presents information showing how the Council's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (earned but unused compensated absences).

Both of the government-wide financial statements distinguish functions of the Council that are principally supported by fees and intergovernmental revenues (*governmental activities*) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (*business-type activities*). The Council currently has no business-type activities.

Fund financial statements

A *fund* is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Council, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The Council only utilizes governmental funds.

Governmental funds

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating the Council's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for *governmental funds* with similar information presented for *governmental activities* in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the Council's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances, provide a reconciliation to facilitate this comparison between *governmental funds* and *governmental activities*.

The Council adopts an annual appropriated budget for each of its funds. A budgetary comparison schedule has been provided for the General, REGIS, Environmental Programs, and REGIS Capital funds to demonstrate compliance with budgets.

Notes to the financial statements

The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Other information

In addition to the basic financial statements and accompanying notes, this report also presents certain required *supplementary information*. This is limited to this discussion and analysis and budget and actual schedules.

Government-wide Financial Analysis

The following table presents condensed information about the Council's financial position for the past two fiscal years. Net position increased \$637,368 during the year primarily as a result of increased grant funding. Total net position includes the investment in capital assets. Capital assets represent the capital assets held by the Council, net of related accumulated depreciation.

	<u>2018</u>	<u>2017</u>
Current and other assets	\$5,542,339	\$5,045,896
Capital assets	104,512	164,563
Total assets	5,646,851	5,210,459
Current and other liabilities	940,391	1,141,990
Long-term liabilities	54,091	53,468
Total liabilities	994,482	1,195,458
Net position		
Net investment in capital assets	104,512	164,563
Restricted for REGIS	1,365,603	1,238,674
Restricted for Environmental Programs	464,958	328,629
Unrestricted	2,717,296	2,283,135
Total net position	\$4,652,369	\$4,015,001

Income and Expenses

The Council's financial position improved during the year ended September 30, 2018 as a result of revenues exceeding expenses. A summary of revenues and expenses for the past two fiscal years is presented below.

	<u>2018</u>	<u>2017</u>
Program revenues		
Charges for services	\$1,248,302	\$1,220,776
Operating grants and contributions	2,387,846	1,768,025
General revenues		
Metro Council dues	269,953	281,203
Unrestricted interest income	24,660	15,127
Total revenues	3,930,761	3,285,131
Functions/program expenses		
Transportation	1,424,404	1,391,022
Administration	467,548	474,738
REGIS	632,444	532,360
Environmental programs	768,997	405,654
-		0.000 == 4
Total expenses	3,293,393	2,803,774
Change in net position	637,368	481,357
Change in het position	037,300	401,337
Net position, beginning of year	4,015,001	3,533,644
Net position, end of year	\$4,652,369	\$4,015,001
Het position, end of year	φ4,032,309	Ψ-,υ13,001

Financial Analysis of the Government's Funds

As noted earlier, the Council uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds The focus of the Council's governmental funds is to provide information on nearterm inflows, outflows, and balances of spendable resources. Such information is useful in assessing the Council's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a Council's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, the Council's governmental funds reported combined ending fund balances of \$4,601,948, an increase of \$698,042 from the prior year.

The general fund is the chief operating fund of the Council. At the end of the current fiscal year unassigned fund balance was \$2,767,456. The general fund reported an increase in fund balance of \$434,784.

The REGIS special revenue fund had total fund balance of \$1,121,647 at year-end and reported an increase in fund balance of \$123,799 from the prior year.

The Environmental Programs special revenue fund had total fund balance of \$464,958 at year-end and reported an increase in fund balance of \$136,329 from the prior year.

The REGIS capital projects fund had total fund balance of \$243,956 at year-end and reported an increase in fund balance of \$3,130 from the prior year.

Budgetary Highlights

GVMC

General fund budgeted grant revenue reflects the maximum amounts the Council could bill under the MDOT grants, but the actual costs the Council billed was less. The Asset Management pilot program was budgeted to have a carry over to the next fiscal year as all the funds could not be expended during the year. Actual expenses through careful monitoring and wise spending resulted in expenses being less than budget with resulting overall revenue exceeding expenditures beyond budgeted amounts.

REGIS

The anticipated budgeted revenues were very close to actual and close expense monitoring kept expenses far less than budgeted resulting in an overall increase in the fund balance. The services that Regis provided to other GVMC departments and for the Asset Management Pilot program increased revenues substantially. The Regis System continues to function with zero down time for the entire fiscal year.

Environmental Programs

The original budget for the Environmental Program was reflecting the known information at the time for potential grants and the corresponding expenses. The actual grant revenue was lesser than the amended budget due to some revenue being deferred until the next fiscal year along with the Regional Conservation Partnership Program having far less spent. The overall expenses therefore proportionately decreased with the decrease in grant revenue. Due to close monitoring of the overall income and expenses the EP department obtained an overall increase in the fund balance. Substantial work was done on the MS 4 permits submitting them to the State for Approval.

Capital Asset and Long-Term Debt Activities

The Council's capital assets consist of furniture and fixtures, equipment and vehicles. The additions to capital assets during the current year were several new computers and a new server. Additional information on capital assets can be found in Note 4 to the financial statements.

Debt activity consists of compensated absences payable. Additional information on long-term debt can be found in Note 5 to the financial statements.

Economic Factors and Next Year's Budget

GVMC

The Council is very mindful of the economic climate as well as the funding constraints at the state and federal levels which continue to affect the Council's members. The Council continues to provide high level services and increases those services without any dues increase to the members. The Council is dedicated to continue efforts to maximize revenue.

Significant revenues are being obtained through new grants, contracts, and fees for services. Membership dues for GVMC (and likewise all departments) were frozen at prior year's levels. The Council has now fully integrated the various departments with significantly increased opportunities for interdepartmental cooperation between Transportation, REGIS and Environmental Programs.

REGIS

The Regis budget likewise maintained membership dues at the same level as the prior year. The overhead rate allocation continues to be a flat percentage based upon department wages which consolidated expenses effectively to minimize overall costs. The budget also includes capital expenditures on the REGIS systems to keep the system running smoothly with cutting edge technology. The Regis Board along with the GVMC Executive Committee continues to analyze opportunities for collaboration with other governmental GIS providers and to build synergy through enhanced collaboration.

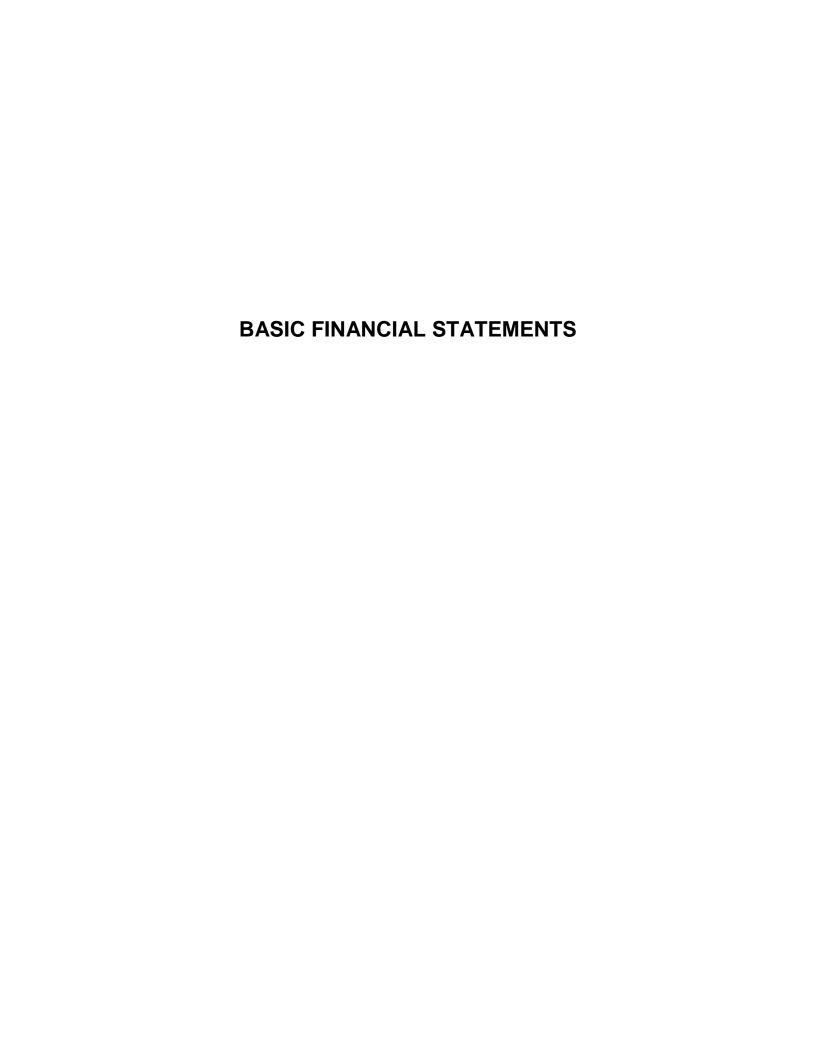
Environmental Programs

As GVMC Environmental Programs continue to successfully participate in regional projects, requests for involvement and leadership will continue to expand. Tremendous potential exists to successfully grow environmental service opportunities. The budget for next year reflects these initiatives and the Council understands its responsibility to manage resources well in order to meet objectives. Sustainability of the program has been furthered assured by monitoring expenses so that the fund balance of the environmental department will grow in order to help provide services in case of unforeseen economic downturn.

Contacting the Council Management

This management discussion and analysis provides an overview of the current and prospective financial condition of the Council's operations and financial position. If there are questions concerning this report or if additional information is desired, please contact the Executive Director at Grand Valley Metropolitan Council, 678 Front Ave NW, Suite 200, Grand Rapids, MI 49504.

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STATEMENT OF NET POSITION

SEPTEMBER 30, 2018

	Governmental Activities
Assets	
Cash and cash equivalents	\$ 4,771,126
Accounts receivable	763,811
Prepaid items	7,402
Capital assets, net	<u>104,512</u>
Total assets	5,646,851
Liabilities	
Accounts payable and accrued expenses	420,682
Accrued compensation	32,121
Unearned revenue	487,588
Noncurrent liabilities	
Compensated absences	54,091
Total liabilities	994,482
Net position	
Invested in capital assets	104,512
Restricted for REGIS	1,365,603
Restricted for Environmental Programs	464,958
Unrestricted	2,717,296
Total net position	\$ 4,652,369

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STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED SEPTEMBER 30, 2018

Functions/Programs Primary government	J	<u>Expenses</u>		Program Charges or Services	C	enues Operating Grants and Intributions		: (Expense) <u>Revenue</u>
Governmental activities	_		_				_	
Transportation	\$	1,424,404	\$	288,720	\$	1,723,163	\$	587,479
Administration		467,548				-		(467,548)
REGIS		632,444		719,941		-		87,497
Environmental programs		768,997		239,641		664,683		135,327
Total governmental activities	<u>\$</u>	3,293,393	\$	1,248,302	\$	2,387,846		342,755
General revenues								
Membership								269,953
Interest earnings								24,660
Total general revenues								294,613
Change in net position								637,368
Net position, beginning of year								4,015,001
Net position, end of year							\$	4,652,369

GOVERNMENTAL FUNDS COMBINING BALANCE SHEET

SEPTEMBER 30, 2018

				Special	En	vironmental		Nonmajor Capital Projects	•	
		<u>General</u>		<u>REGIS</u>	<u> </u>	<u>Programs</u>		<u>REGIS</u>		<u>Total</u>
Assets Cash and cash equivalents	\$	3,204,608	\$	1,126,876	\$	195,686	\$	243,956	\$	4,771,126
Accounts receivable Prepaid expenditures	_	356,502 3,931	_	430 3,471		406,879 -	_	<u>-</u>		763,811 7,402
Total assets	\$	3,565,041	\$	1,130,777	\$	602,565	\$	243,956	\$	5,542,339
Liabilities and fund balances Liabilities										
Accounts payable and accrued liabilities Accrued compensation and benefits	\$	372,151 17,790	\$	2,396 6,734	\$	46,135 7,597	\$	-	\$	420,682 32,121
Unearned revenue	_	403,713	_	-		83,875	_	<u>-</u>		487,588
Total liabilities	_	793,654	_	9,130		137,607	_	<u>-</u>		940,391
Fund balances										
Non-spendable Prepaid expenditures Restricted		3,931		3,471		-		-		7,402
REGIS		-		1,118,176		-		243,956		1,362,132
Environmental Programs Unassigned		2,767,456	_			464,958 <u>-</u>	_			464,958 2,767,456
Total fund balances	_	2,771,387	_	1,121,647		464,958		243,956		4,601,948
Total liabilities and fund balances	\$	3,565,041	\$	1,130,777	\$	602,565	\$	243,956	\$	5,542,339

RECONCILIATION OF FUND BALANCES ON THE BALANCE SHEET FOR GOVERNMENTAL FUNDS TO THE NET POSITION OF GOVERNMENTAL ACTIVITIES ON THE STATEMENT OF NET POSITION

SEPTEMBER 30, 2018

Fund balances - total governmental funds	\$ 4,601,948
Amounts reported for <i>governmental activities</i> in the statement of net position are different because	
Capital assets used in governmental activities are not financial resources and therefore are not reported in the funds.	
Add - capital assets (net)	104,512
Certain liabilities, such as compensated absences, are not due and payable in the current period and therefore are not reported in the funds.	
Deduct - compensated absences payable	 (54,091)
Net position of governmental activities	\$ 4,652,369

GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED SEPTEMBER 30, 2018

		Snecial	Revenue	Nonmajor Capital Projects	
	- General	REGIS	Environmental Programs	REGIS	Total
Revenues					
Federal grants - transportation	\$ 1,407,270	\$ -	\$ -	\$ -	\$ 1,407,270
Federal grants - other	-	-	287,850	-	287,850
State and local grants	315,893	-	373,746	-	689,639
Membership and project fees	480,239	543,515	11,120	-	1,034,874
Other contributions	-	24,900	-	-	24,900
Donations	-	-	1,835	-	1,835
Charges for services	78,434	139,066	227,630	-	445,130
Interest income	24,660	9,330	891	3,130	38,011
Miscellaneous	<u> </u>		1,252		1,252
Total revenues	2,306,496	716,811	904,324	3,130	3,930,761
Expenditures					
Current					
General government	700 500	000 700	050.070		4 047 004
Salaries	706,566	283,786	256,679	-	1,247,031
Fringes	246,358	108,496	88,123	-	442,977
Grant specific and contractual costs	746,411	106,901	302,706	-	1,156,018
Professional fees	33,418	13,155	11,525	-	58,098
Legal services	<u>-</u>	1,225	-	-	1,225
Advertising	2,317	-	-	-	2,317
Insurance	9,638	2,367	2,605	-	14,610
Meeting expenditures	11,370	952	766	-	13,088
Dues and subscriptions	2,088	742	879	-	3,709
Equipment rental	2,501	860	719	-	4,080
Office supplies	5,606	3,582	3,031	-	12,219
Mileage	7,789	671	1,119	-	9,579
Postage	291	83	250	-	624
Electricity	1,778	1,837	530	-	4,145
Telephone	9,550	5,902	2,738	-	18,190
Professional development	4,472	623	2,951	-	8,046
Rent	73,516	25,001	21,374	-	119,891
Equipment		31,309	2,742	_	34,051
Repairs and maintenance	1,407	761	430	_	2,598
SAW grant	, - -	_	68,200	_	68,200
Pavement management vehicle	8,714	_	-	_	8,714
Miscellaneous	940	240	628	_	1,808
Capital outlay	1,501				1,501
Total expenditures	1,876,231	588,493	767,995	<u>-</u>	3,232,719
Revenues over (under) expenditures	430,265	128,318	136,329	3,130	698,042
Other financing sources (uses)					
Transfers in	4,519	-	-	-	4,519
Transfers out	_	(4,519)			(4,519)
Total other financing sources (uses)	4,519	(4,519)			
Net changes in fund balances	434,784	123,799	136,329	3,130	698,042
Fund balances, beginning of year	2,336,603	997,848	328,629	240,826	3,903,906
Fund balances, end of year	\$ 2,771,387	\$ 1,121,647	\$ 464,958	\$ 243,956	\$ 4,601,948

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED SEPTEMBER 30, 2018

Net changes in fund balances - total governmental funds	\$ 698,042
Amounts reported for <i>governmental activities</i> in the statement of activities are different because	
Governmental funds report capital outlays as expenditures. However, in the statement of activities, the cost of those assets are allocated over their estimated useful lives and reported as depreciation expense.	
Deduct - depreciation expense	(60,051)
Some expenses reported in the statement of activities do not require the use of current financial resources and therefore are not reported as expenditures in the funds.	
Deduct - increase in compensated absences	 (623)
Change in net position of governmental activities	\$ 637,368

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NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the Grand Valley Metropolitan Council (the "Council") conform to generally accepted accounting principles as applicable to governments. The following is a summary of the significant policies.

Reporting Entity

As required by generally accepted accounting principles, the financial statements of the reporting entity include those of the Grand Valley Metropolitan Council. There are no component units to be included. The criteria for including a component unit include significant operational or financial relationships with the Council.

Government-wide and Fund Financial Statements

The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all of the activities of the primary government. For the most part, the effect of interfund activity has been removed from these statements. *Governmental activities*, which normally are supported by member fees and intergovernmental revenues are reported in total. The Council has no business-type or fiduciary activities.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment is offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. *Program revenues* include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Member fees and other items not properly included among program revenues are reported instead as *general revenues*.

Separate financial statements are provided for governmental funds. Government resources are allocated to and accounted for in individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled.

All individual governmental funds are reported as separate columns in the fund financial statements.

The Council reports the following major governmental funds:

The *General Fund* is the general operating fund of the Council. It is used to account for all financial resources, except those required to be accounted for in another fund.

The *REGIS Fund* accounts for the accumulation and disbursement of resources for the Regional Geographic Information System activity.

The *Environmental Programs Fund* accounts for the accumulation and disbursement of resources for environmental programs.

The REGIS Capital Projects Fund accounts for the accumulation and disbursement of resources for the capital needs of the REGIS activity.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

Measurement Focus and Basis of Accounting

The government-wide financial statements are reported using the *economic resources measurement* focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Member fees are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Basis of accounting refers to when revenues and expenditures or expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

All governmental funds are accounted for using the modified accrual basis of accounting. Their revenues are recognized when they become measurable and available. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period, except for reimbursement-based grants and interest which use a one year collection period. Grants and similar items are recognized as revenue when the related expenditure is recognized. Expenditures are generally recognized under the modified accrual basis of accounting when the related liability is incurred. Exceptions to this general rule include: (1) principal and interest on long-term debt and compensated absences which are recognized when due.

All governmental funds are accounted for on a spending or "flow of current financial resources" measurement focus. This means that only current assets and current liabilities are generally included on their balance sheets. Their reported fund balance is considered a measure of "available, spendable resources".

Budgets and Budgetary Accounting

Comparisons to budget are presented for the General, REGIS, Environmental Programs and REGIS Capital Projects funds. The Council follows these procedures in establishing the budgetary data reflected in the financial statements:

- 1. Prior to September 1, the Executive Director submits to the Council Board a proposed operating budget for the fiscal year commencing the following October 1.
- 2. Public hearings are conducted to obtain comments.
- 3. Prior to October 1, the budget is legally enacted through passage of a resolution.
- Formal budgetary integration is employed as a management control device during the year for the funds.
- 5. The budgets for all funds are adopted on a basis consistent with generally accepted accounting principles (GAAP).
- 6. Adoption and amendments of all budgets used by the Council are governed by Michigan Law. The appropriations ordinances are based on the projected expenditures budget of the various functions of the Council. Any amendment to the original budget must meet the requirements of Michigan Law. The Council did amend its budget during the year. Any revisions that alter the expenditures at the function level within the fund must be approved by the Council Board.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

Deposits and Investments

State statutes authorize the Council to invest in:

- a. Bond, securities, other obligations and repurchase agreements of the United States, or an agency or instrumentality of the United States.
- b. Certificates of deposit, savings accounts, deposit accounts or depository receipts of a qualified financial institution.
- c. Commercial paper rated at the time of purchase within the two highest classifications established by not less than two standard rating services and that matures not more than 270 days after the date of purchase.
- d. Bankers acceptances of United States banks.
- e. Obligations of the State of Michigan and its political subdivisions that, at the time of purchase are rated as investment grade by at least one standard rating service.
- f. Mutual funds registered under the Investment Company Act of 1940 with the authority to purchase only investment vehicles that are legal for direct investment by a public corporation.
- g. External investment pools as authorized by Public Act 20 as amended.

The Council's investment policy is more restrictive than state requirements and allows for investment in only the investment vehicles identified in items b. and g. above.

Accounts Receivable

All receivables are recorded at their gross value and, where appropriate, are reduced by the estimated portion that is expected to be uncollectible. Uncollectible balances are immaterial to the financial statements.

Capital Assets

Capital assets, which include furniture and fixtures, equipment and vehicles are reported in the governmental activities column in the government-wide financial statements.

Capital assets are defined by the government as assets with an initial, individual cost of more than \$3,000 and an estimated useful life in excess of two years. Such assets are valued at cost where historical records are available and at an estimated historical cost where no historical records exist. Donated capital assets are valued at acquisition value (the price that would be paid to acquire an asset with an equivalent service potential in an orderly market transaction) on the date received.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized. Improvements are capitalized and depreciated over the remaining useful lives of the related capital assets, as applicable.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

Depreciation on capital assets is computed using the straight-line method over the following estimated useful lives:

	<u>Years</u>
Furniture and fixtures	7-10
Equipment	5-7
Vehicles	5

Unearned Revenue

Funds report unearned revenue in connection with resources that have been received but not yet earned.

Compensated Absences

Under employee policy, employees have a vested right to receive payments for unused vacation benefits under formulas and conditions specified in the personnel procedures manual. Accumulated vacation time related to governmental funds is recorded on the statement of net position and not on the governmental fund balance sheets because it is not expected to be liquidated with expendable available financial resources.

Net Position and Fund Balance Reporting

Governmental funds report fund balance in the following five categories:

- 1. Non-spendable the related asset's form does not allow expenditure of the balance. The assets are either (a) not in a spendable form or (b) legally or contractually required to be maintained intact. Nonspendable fund balance would be equal to inventory, prepaid items, non-current financial assets, and the nonspendable portion of endowments.
- 2. Restricted the related assets can only be spent for the specific purposes stipulated by constitution, external resource providers, or as identified in enabling legislation.
- 3. Committed the related assets can only be spent for a specific purpose identified by formal resolution of the governing board.
- 4. Assigned the related assets can only be spent for a specific purpose identified by management as authorized by the governing board.
- 5. Unassigned is the residual classification and includes all spendable amounts not contained in the other classifications.

Fund balance can only be committed or assigned by resolution of the Policy Board.

Net Position and Fund Balance Flow Assumptions

Sometimes the government will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted – net position/fund balance and unrestricted – net position/fund balance, a flow assumption must be made about the order in which the resources are considered to be applied. It is the government's policy to use restricted resources first, then unrestricted resources as they are needed. Further, when the components of unrestricted fund balance can be used for the same purpose, committed fund balance is depleted first, followed by assigned fund balance. Unassigned fund balance is applied last.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

Membership Dues

The Council receives dues from local units of government in West Michigan who wish to participate in the Council. Dues are computed on a per capita basis based on the most recent population data. Dues revenue is recognized as revenue in the year for which it is levied.

Grants and Other Intergovernmental Revenues

Grants and assistance awards made on the basis of entitlement periods are recorded as intergovernmental receivables and revenue when entitlement occurs. Reimbursement-type grants are recorded as intergovernmental receivables and revenues when the related expenditures/expenses are incurred.

Interfund Transactions

Transactions that constitute reimbursements to a fund for expenditures initially made from it that are properly applicable to another fund, are recorded as expenditures in the reimbursing fund and as reductions of expenditures/expenses in the fund that is reimbursed. All other interfund transactions, except quasi-external transactions and reimbursements, are reported as transfers. Transfers are used to contribute budgeted amounts from the REGIS fund to the General fund.

Long-Term Obligations

In the government-wide financial statements the long-term debt is reported as a liability in the governmental activities statement of net position.

Risk Management

The Council is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. During the year the Council carried commercial insurance to cover risks of losses. The Council has had no settled claims resulting from these risks that exceeded their commercial coverage in any of the past three fiscal years.

2. EXCESS OF EXPENDITURES OVER APPROPRIATIONS IN BUDGETARY FUNDS

PA. 621 of 1978, as amended, provides that a local unit shall not incur expenditures in excess of the amount appropriated.

In the body of the financial statements, the Council's actual expenditures and budgeted expenditures for the budgetary funds have been shown at the line item level while the legal level of budgetary control as set by the Board is at the function level. During the year ended September 30, 2018, the Council did not incur expenditures in budgetary funds which were in excess of the amounts appropriated.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

3. DEPOSITS AND INVESTMENTS

The balance on the financial statements for cash and cash equivalents of \$4,771,126 consists of deposits in a bank of \$2,428,692 and funds held in the Kent County Public Funds Investment Pool of \$2,342,434.

The balance in the bank is in a financial institution located in Michigan. State policy limits the Council's depository options to financial institutions located in Michigan. All accounts are in the name of the Council and a specific fund or common account. They are recorded in Council records at fair value.

Deposit risk

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, the Council's deposits may not be returned. State law does not require, and the Council does not have, a policy for deposit custodial credit risk. As of year-end, the Council's bank balance consisted of an uninsured repurchase agreement. This balance was collateralized with securities held by the pledging financial institution's trust department but not in the Council's name.

Investment and deposit risk

Interest Rate Risk. Council policy limits allowable investments to the Kent County Investment Pool as indicated in Note 1, the summary of significant accounting policies. There is no stated maturity date for the Council's investment in the Kent County Investment Pool. At September 30, 2018, the balance of the Kent County Investment Pool consisted of the following:

	Percentage of	
<u>Investment</u>	Pool Total	Maturity in Years
Government agency securities	13%	0-3
Certificates of deposits	60%	0-2
Deposits, money markets and other pools	27%	Not applicable

Credit Risk. State law limits investments to specific government securities, certificates of deposits and bank accounts with qualified financial institutions, commercial paper with specific maximum maturities and ratings when purchased, bankers acceptances of specific financial institutions, qualified mutual funds and qualified external investment pools as identified in Note 1, the summary of significant accounting policies. Council policy limits the allowable investments to investment in the Kent County Investment Pool. The investment in the Kent County Investment Pool is not rated as to risk. The Kent County Investment Pool is required to follow state law.

Custodial Credit Risk - Investments. For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Council will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. State law does not require and the

Council does not have a policy for investment custodial credit risk. Custodial credit risk associated with the investment in the Kent County Investment Pool cannot be determined because the investment does not consist of specifically identifiable securities.

Concentration of Credit Risk. State law limits allowable investments but does not limit concentration of credit risk as identified in Note 1, the summary of significant accounting policies. The Council's investment policy does not have specific limits in excess of state law on concentration of credit risk. All investments held at year-end are identified above.

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

The Council categorizes its fair value measurements of investments within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

The Council has the following recurring fair value measurements as of year-end.

- The Council does not have any investments valued using quoted market prices (Level 1 inputs).
- The Kent County Pool investments are valued using a pricing model utilizing observable fair value measures of fund/pool investments and other observable inputs to determining the fair value of the securities making up the of investments fund/pool (Level 2 inputs).
- The Council does not have any investments that report fair value based on significant unobservable inputs (Level 3 inputs).

4. CAPITAL ASSETS

Capital asset activity for the year was as follows:

	Balance October 1, 2017	Additions	Deletions	Balance September 30, 2018
Governmental activities				
Capital assets, being depreciated				
Furniture and fixtures	\$128,728	\$ -	\$ 12,716	\$116,012
Equipment and vehicles	639,425	-	2,500	636,925
Total capital assets, being depreciated	768,153	-	15,216	752,937
Less accumulated depreciation for				
Furniture and fixtures	118,538	5,914	12,716	111,736
Equipment and vehicles	485,052	54,137	2,500	536,689
Total accumulated depreciation	603,590	60,051	15,216	648,425
Governmental activities capital assets, net	\$164,563	\$(60,051)	\$ -	\$104,512

Depreciation expense was charged to functions/programs of the primary government as follows:

Governmental activities	
Transportation	\$15,238
Environmental programs	928
REGIS	43,885
Total	\$60,051

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2018

5. LONG-TERM LIABILITIES

The following is a summary of the long-term liabilities transactions of the Council for the year.

Governmental Activities	Balance October 1, <u>2017</u> overnmental Activities		<u>Deletions</u>		Balance September 30, <u>2018</u>	Due Within One <u>Year</u>	l
Compensated absences payable	\$53,468	\$623	\$	-	\$54,091	\$	-

6. LEASES

The Council leases office space under a lease agreement expiring June 30, 2019, with an option to renew for two additional five-year terms. Rent expenditures for the office lease totaled \$119,891 for the year ended September 30, 2018.

The following is a schedule of future minimum lease payments required under non-cancelable operating leases with remaining lease terms in excess of one year as of September 30, 2018:

Year Ending	
September 30	<u>Amount</u>
2019	\$91,629

7. DEFINED CONTRIBUTION PENSION PLAN

The Council maintains the Grand Valley Metropolitan Council Defined Contribution Pension Plan which is administered through ICMA Retirement Corporation, and provides pension benefits to participating full-time employees. In a defined contribution plan, benefits depend solely on amounts contributed to the plan plus investment earnings. Employees are required to contribute at least 3% of eligible wages. The Council contributes 9% of each participant's eligible wages to the plan. The plan provisions and contribution amounts were established and may be amended by the Council Board. The Council's total payroll for the year ended September 30, 2018 was \$1,247,031. The Council's contribution of \$106,863 was calculated using the base salary amount of \$1,247,031. Council employees made contributions to the plan totaling \$85,968, which was approximately 7% of covered payroll. The accrued retirement payable at September 30, 2018 was \$2,023.

8. CONTINGENCIES AND GRANTS

Under the terms of various federal and state grants, periodic audits are required and certain costs may be questioned as not being appropriate expenditures under the terms of the grants. Management has estimated and recorded a liability for balances payable under grant agreements.

In the normal course of its operations, the Council has become a party in various legal actions. Management of the Council is of the opinion that the outcome of such actions will not have a material effect on the financial position of the Council. Amounts reserved for losses, if any, related to legal actions are undetermined and have not been included as a liability in the financial statements.

REQUIRED SUPPLEMENTARY INFORMATION

GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

						Variance		
		Budget	Amo			Actual		Positive
Povonuos		<u>Original</u>		<u>Final</u>		<u>Amount</u>	(Negative)
Revenues Federal grants - transportation	\$	1,696,392	\$	1,640,592	\$	1,407,270	\$	(333 333)
State and local grants	Φ	235,000	Φ	141,403	Φ	315,893	φ	(233,322) 174,490
Membership and project fees		475,309		480,309		480,239		(70)
Charges for service		42,500		45,000		78,434		33,434
Interest income		11,250		21,250		24,660		3,410
interest moonie	_	11,200		21,200	-	24,000		0,410
Total revenues		2,460,451		2,328,554	_	2,306,496		(22,058)
Expenditures								
Current								
General government								
Salaries		770,000		760,000		706,566		53,434
Fringes		326,438		268,337		246,358		21,979
Grant specific and contractual costs		862,036		767,036		746,411		20,625
Professional fees		90,500		48,500		33,418		15,082
Advertising		5,000		2,000		2,317		(317)
Insurance		10,000		10,000		9,638		362
Meeting expenditures		20,000		13,000		11,370		1,630
Dues and subscriptions		3,000		3,000		2,088		912
Equipment rental		10,000		5,000		2,501		2,499
Office supplies		7,000		6,000		5,606		394
Mileage		10,000		10,000		7,789		2,211
Postage		1,000		500		291		209
Printing		5,000						
Electricity		3,000		2,500		1,778		722
Telephone		12,500		11,000		9,550		1,450
Professional development		10,000		6,000		4,472		1,528
Rent		75,000		75,000		73,516		1,484
Repairs and maintenance		10,000		5,000		1,407		3,593
Pavement management vehicle		8,714		8,714		8,714		-
Miscellaneous		17,500		2,000		940		1,060
Capital outlay	_	35,000		4,000		1,501		2,499
Total expenditures		2,291,688		2,007,587	_	1,876,231		131,356
Revenues over (under) expenditures		168,764		320,967		430,265		109,298
Other financing sources (uses)								
Transfers in	_	4,519		4,519	_	4,519		<u>-</u>
Net changes in fund balance		173,283		325,486		434,784		109,298
Fund balance, beginning of year	_	2,336,603	_	2,336,603		2,336,603	_	
Fund balance, end of year	\$	2,509,886	\$	2,662,089	\$	2,771,387	\$	109,298

REGIS FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

		Amounts	Actual	Variance Positive
Devenues	<u>Original</u>	<u>Final</u>	<u>Amount</u>	(Negative)
Revenues	ф 000 F4F	Ф Б 40 Б 4 Б	ф Б 40 Б 4 Б	Φ.
Membership dues	\$ 693,515		\$ 543,515	\$ -
Other contributions	24,900	24,900	24,900	- 0.000
Charges for services	30,737	136,437	139,066	2,629
Interest income	4,625	9,125	9,330	205
Total revenues	753,777	713,977	716,811	2,834
Expenditures				
Current				
General government				
Salaries	284,120	293,120	283,786	9,334
Fringes	124,507	114,037	108,496	5,541
Contract services				
Software maintenance agreements	77,000	67,000	53,760	13,240
Software license	3,000	3,000	2,611	389
Other contractual services	93,150	57,000	50,530	6,470
Professional fees	14,575	14,575	13,155	1,420
Legal services	1,250	1,250	1,225	25
Advertising	1,000	500	-	500
Insurance	3,750	2,750	2,367	383
Meeting expenditures	1,000	1,500	952	548
Dues and subscriptions	1,250	1,250	742	508
Equipment rental	1,250	1,250	860	390
Office supplies	3,750	4,450	3,582	868
Mileage	750	750	671	79
Postage	300	150	83	67
Printing	500	250	-	250
Electricity	1,950	2,200	1,837	363
Telephone	5,975	5,975	5,902	73
Professional development	3,000	3,000	623	2,377
Rent	26,000	26,000	25,001	999
Equipment and furniture	87,600	35,000	31,309	3,691
Repairs and maintenance	1,500	1,500	761	739
Miscellaneous	2,725	1,225	240	985
Total expenditures	739,902	637,732	588,493	49,239
Revenues over (under) expenditures	13,875	76,245	128,318	52,073
Other financing sources (uses) Transfers out	(4,519)	(4,519)	(4,519)	
Net changes in fund balance	9,356	71,726	123,799	52,073
Fund balance, beginning of year	997,848	997,848	997,848	
Fund balance, end of year	\$ 1,007,204	\$ 1,069,574	\$ 1,121,647	\$ 52,073

ENVIRONMENTAL PROGRAMS FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

				Variance
		Amounts	_ Actual	Positive
Revenues	<u>Original</u>	<u>Final</u>	<u>Amount</u>	(Negative)
Federal grants	\$ 930,000	\$ 373,055	\$ 287,850	\$ (85,205)
State and local grants	385,095	383,237	373,746	(9,491)
Membership dues	11,500	10,900	,	220
Donations	800	2,000	1,835	(165)
Charges for services	233,208	227,708	227,630	(78)
Interest income		•	•	` ,
	650	1,100	891	(209)
Miscellaneous	2,000	2,000	1,252	(748)
Total revenues	1,563,253	1,000,000	904,324	(95,676)
Expenditures				
Current				
General government				
Salaries	228,888	257,088	256,679	409
Fringes	98,633	89,183	88,123	1,060
Grant specific and contractual costs	961,900	462,450	302,706	159,744
Professional fees	14,400	13,723	11,525	2,198
Advertising	1,000	-	-	-
Insurance	2,500	2,606	2,605	1
Meeting expenditures	1,500	1,250	766	484
Dues and subscriptions	2,000	1,250	879	371
Equipment rental	750	750	719	31
Office supplies	2,250	3,750	3,031	719
Mileage	1,000	1,000	1,119	(119)
Postage	250	250	250	()
Printing	1,000	200	200	_
Electricity	750	750	530	220
Telephone	2,500	2,800	2,738	62
Professional development	2,750	2,750	2,951	(201)
Rent	16,500	21,500	21,374	126
	•	3,000	21,374	258
Equipment and furniture	10,500	500	430	256 70
Repairs and maintenance	100,000			
SAW grant	190,000	110,000	68,200	41,800
Miscellaneous	1,150	400	628	(228)
Total expenditures	1,540,221	975,000	767,995	207,005
Net changes in fund balance	23,032	25,000	136,329	111,329
Fund balance, beginning of year	328,629	328,629	328,629	
Fund balance, end of year	<u>\$ 351,661</u>	\$ 353,629	\$ 464,958	\$ 111,329

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SUPPLEMENTARY INFORMATION

REGIS CAPITAL FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET AND ACTUAL

Revenues	_	Budget A	Amounts <u>Final</u>	Actual <u>Amount</u>	Variance Positive (Negative)	
Interest income	\$	1,300	\$ 3,050	\$ 3,130	\$ 80	
Expenditures Current General government Salaries		<u>-</u>				
Net changes in fund balance		1,300	3,050	3,130	80	
Fund balance, beginning of year	_	240,826	240,826	240,826		
Fund balance, end of year	\$	242,126	\$ 243,876	\$ 243,956	\$ 80	