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### GVMC

#### Management for Long-Term Financial Sustainability Continues ✓

For the 5th consecutive year the Board of Directors was presented our Annual Report and Audit showing the continued success of our fiscal transformation. Our metrics improved over previous years and we saw great growth in several key programs.

Revenues from grants, fees-for-service and other non-dues revenues increased allowing GVMC to begin our 3rd year with no dues increases for any program.

The revitalization of REGIS has allowed us to benefit from not only a 70% reduction of energy costs, but also a significant reduction in maintenance expenses. For the first time in history we have completed more than

one full year with no REGIS system failures.

Our Environmental Department also saw growth in its programs and continues to thrive. We were directly awarded \$914,000 in grants to support our programs and our partner communities. We now have 26 jurisdictions participating in our program and submitted to the MDEQ 20 separate Stormwater Ordinances on behalf of our members.

The Transportation Department also set a new record for use of our Data Collection Vehicle. In 2016 "the van" collected data on 1600 miles on the federal aid system and increased local assessment by 43% to 1,270 miles.

Once again our members worked together to obtain the maximum funding through the MPO process. This resulted in

an increase of 40.65% for a 2016 total of **\$124,980,000**.

This allowed GVMC to participate in 124 projects. Of particular note is that funding for the road commissions and cities increased last year by 78% and ITP increased by 216%.

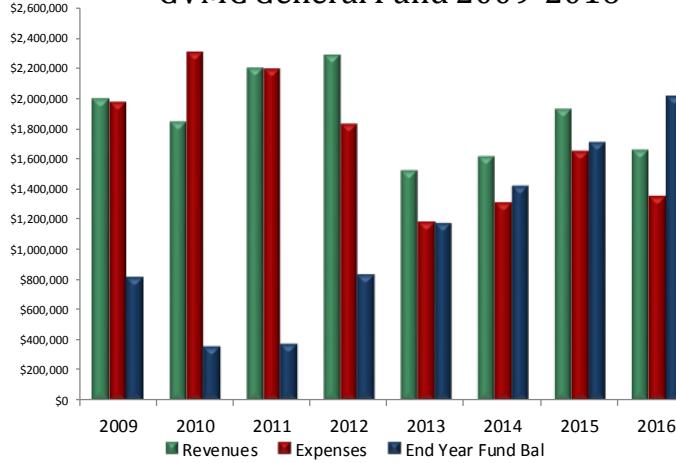
#### GVMC Board Approves Rebate to REGIS Members

Over the past two years REGIS has undergone a complete and total reorganization. All elements of REGIS including operations, staffing, hardware and software, customer service and its finances have been improved through this process. The reorganization positively impacted both revenues and expenditures and dramatically improved the long-term financial sustainability of REGIS.

On Thursday, the Board of Directors authorized a \$100,000 rebate to REGIS members to be distributed based on their annual dues.

### GVMC

#### GVMC General Fund 2009-2016



### GVMC

#### GVMC COMBINED ACCOUNTS

